

# P.O. Box 23031, Knoxville, TN 37933-1031 Phone 864.221.3165 Fax 865.288.3304 www.DriveInc.com

**Need:** Seasoned operational excellence practitioners seeking to be part of a high performance business transformation team. Must accept contract work and heavy travel to client sites.

# **Minimum Requirements:**

- BS in Engineering + 10 years of experience in Industrial Engineering (IE) and/or Manufacturing Engineering role
- 20 years of cumulative experience with the following breakdown:
  - Leadership role in Industrial Engineering, Manufacturing Engineering, Quality Engineering, Supply Chain & Logistics or Manufacturing Operations.
    - P&L responsibility in a leadership role
    - o Hands-on embedding of Lean principles / implementation of OPEX tools (Theory of Constraints, Lean, Six Sigma)
- Able to demonstrate ability to deliver significant financial results (>\$1mio/yr) using Lean Manufacturing/Six Sigma/OPEX methodologies
- Able to create effective training materials (can provide examples)
- Experience in training and/or facilitation in one or more of the following areas:
  - o Lean Manufacturing
  - Organizational Development
  - Continuous Improvement
  - Statistical Problem Solving
  - Quality Circles
- Excellent communication skills (active listening, verbal, written, body language)
- Confident and poised. Able to gain credibility at the C-level of multinational organizations.
- Completely honest (even at risk of financial loss to self and company); acts with absolute integrity
- Professional presence (hygiene, attire, posture, language)

### Desired Attributes and Experience (not all required for consideration):

- MBA
- Lean Certification
- Professional Development in the following areas:
  - Personal Effectiveness such as Seven Habits of Highly Effective People Franklin Covey or The Dale Carnegie Course Dale Carnegie Training
  - Facilitation such as The Skilled Facilitator Intensive Workshop Roger Schwarz & Associates or Dynamic Facilitation Jim Rough
  - Leadership such as Center for Creative Leadership
- 10 years of experience in a Manufacturing/ Operations/Plant leadership role

## Drive, Inc Business Model:

- Our typical consultant has clients of their own, and we utilize their flexible capacity to serve our clients
- Our consultants are contracted, not a permanent employee of Drive Inc. (1099 vs. W-2)
- The candidate must allow flexibility in the scheduling process
- Our consultants must be self-insured
- Our Consultants must follow established Drive Inc. procedures and use Drive Inc. materials when at the client
- We track and guarantee ROI with our clients
- Our scheduled client engagements are frequently full weeks requiring travel on Sundays and return late on Fridays
- Our consultants are responsible for preparation and follow-up on all client engagements.

#### We Provide to the Consultant:

- The Sales and Marketing engine, coupled with a solid brand reputation and brand materials (shirts, business cards, e-mail account), so our consultants can focus on delivering outstanding results to the client
- Proven methods and training materials
- A body of knowledge that can be accessed remotely
- Provide a highly automated reporting and scheduling process
- Consultant development and opportunities to grow within a group setting with like-minded professionals
- Provide prompt payment

### **Our Recruiting Process:**

- Initial Resume Screen
- Screening Tests
- Phone Interview
- Group Interview with the Directors of our company
- One week Tryout with one of our Directors or Senior Level Consultants at no cost to our clients (Drive Inc. will reimburse travel expenses)
- On Boarding with the President of Drive Inc.

Our Website	Our President	Our Team	Our Clients	Our Newsletters

If you meet the requirements, agree with our business model, and are willing to go through our recruiting process, please send your resume to recruiting@drivienc.com.